

# Company Profile



## We make daily life safer

Minebea Intec, formerly known as Sartorius Intec, provides products, solutions and services to the industry for increasing the reliability, safety and efficiency of production and packaging lines. This we give evidence through our promise to our customers and consumers: 'We make daily life safer.'

Our core market position, that of a leading global product and solution provider together with our aim to set strong standards in all areas of our business, are both reflected in our company motto: 'The true measure'.

We have almost 70 years experience in supporting the industry to ensure that manufactured goods have the right quality and do not contain any foreign bodies. Our ability to do this is based on the 'German Quality' of our products and services combined with our continuous investment in developing leading technology. As a result, tens of thousands of customers put their trust in our company, having allowed us to supply them with millions of products and solutions during our long history.

Via our world-wide presence, we stand beside our customers around the globe and through the whole life cycle of our products and solutions; from assistance with selecting the right equipment, design-in support, installation & calibration and maintenance & repair services, up to realising equipment upgrades and refurbishments and providing user trainings.



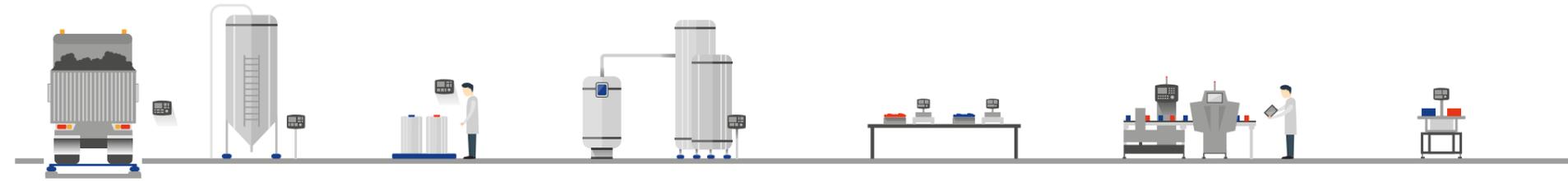
For more information on Minebea Intec, our products and services or for locating our office and partners in your country, please visit [www.minebea-intec.com](http://www.minebea-intec.com).



### The Minebea Group

The Minebea Group is a global precision electromechanical components manufacturer, providing products for various industries. Minebea was founded in 1951 in Japan and today has more than 70,000 employees as well as production and sales & service facilities in 20 countries around the globe. For many products, The Minebea Group is No. 1 in terms of global market share.

# Our product portfolio



Bulk material receipt & storage	Goods in	Piece goods receipt	Automated Production	Manual Production	Packaging	Goods out
Accurate control of incoming and stored materials		Achieving total process control		Ergonomic solutions ensuring accuracy and traceability	Ensuring product quality and food safety	Guaranteeing final product quality
 Truck Scale Components and Solutions	 Silo Weighing Solutions	 Batching Solutions	 Portioning & Checkweighing	 Metal Detection	 Floor Scales	
 Bulk Material Metal Detection Systems	 Floor Scales	 Process Vessel Weighing (Standard/digital solutions)	 Formulation & Manual Recipe Weighing	 X-ray Inspection	 High Capacity Checkweighing	
	 Process Vessel Weighing (hygienic solutions)			 Filling Solutions		
				 Statistical Process Control		

*We provide products, solutions and services to the industry for increasing the reliability, safety and efficiency of production and packaging lines. Our portfolio covers applications from goods-in to goods-out, including automated as well as manual processes and filling and packaging.*



## Our services

Via our world-wide presence, we stand beside our customers around the globe and through the whole life cycle of our products and solutions: from assistance for selecting the right equipment up to realising upgrades and refurbishments and providing user trainings.

### Engineering Support – ensuring optimal solutions

- Consultancy assistance for selecting optimal products or solutions in terms of required performance, accuracy and cost
- Design-in support for integrating our products and solutions into your equipment, installation or production line
- Customisation: products or solutions designed to suit your individual needs

### Start-up – ensuring equipment performance and on time production commencement

- Mechanical and/or electrical installation, commissioning set-up and user instruction
- Equipment calibration or verification to legal metrology standards
- Equipment qualification (IQ/OQ)

### Maintenance and repair – ensuring equipment availability and performance

- Equipment calibration or verification to legal metrology and measurement standards
- Preventative maintenance safeguarding continued availability and performance
- Repair services, including emergency service contracts for a guaranteed response time
- Remote services

**academy**  
by Minebea Intec



**engineering support**  
by Minebea Intec



### Training – enhancing staff capabilities

- User trainings covering daily operation and/or repair
- Seminars providing knowledge on regulations and technologies

### Upgrades – prolonging equipment life time and boosting performance

- Hardware and software upgrades
- Equipment refurbishment



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## Our Vision

*We are a driving force for the further globalisation and concentration of our industry*

Our vision statement summarises the image of the successful future of our company that we strive to create and achieve. It serves as a framework for our strategy, navigates our business into the future and inspires and motivates our global team in its daily business.



## Our Management Principles

Being a proud member of The Minebea Group, the Minebea Basic Management Principles serve as further guidelines for our daily actions.

### Minebea Intec shall ...

- be a company where our employees are proud to work for
- earn and preserve the trust of our valued customers
- respond to our shareholders' expectations
- work in harmony with the local community
- promote and contribute to global society

## Our Brand Values

To ensure that the Minebea Intec brand provides true benefits to everyone who is affected by our business, our brand values serve as a guideline for our daily actions and decisions.

### Leading Technology

We continuously invest in the research and development of new technologies and products. Through this we support our customers in optimising the safety, reliability and efficiency of their processes.

### Trusted

The trust that our customers, partners and employees put in our organisation, our products and our services, has grown over decades and is the foundation of our company. Through the Minebea Intec brand we aim to strengthen this trust by putting our brand values into practice, each and every day.

### Intuitive

This value does not only describe the positive experience that we promise our customers and partners when they install, operate and service our products. It also reflects the way in which we interact with our customers – from the first contact via our website or sales organisation, to the delivery of ordered products and after sales support.

### Professional

This reflects how we achieve our objectives. When each of us always put our customers at the centre of our thinking and acting, we will increasingly satisfy their needs.

## Our Mission

*We provide premium products, solutions and services that satisfy our customers' needs and help them to operate safe, reliable and efficient processes*

Our mission explains the purpose of our company in which we place the needs of individuals: employees, customers, partners and shareholders, at the centre of our thinking and acting. This is reflected in our promise to our customers and consumers 'We make daily life safer'.

// 10 Company Profile

## Partnership

We support our customers in more than 110 countries around the globe. In many countries we are present with our own sales and service organisation. In other countries, and in certain regions or industries, we cooperate closely with dedicated and qualified third party representatives who are certified members of our Partnership Program.

Through our thorough qualification and certification programs we ensure that our Partners are able to provide you with the same level of expertise, information and support as you receive from us directly. Official Certificates are supplied to each Partner allowing you to check their level of qualification and areas of expertise.

**partnership** program  
by Minebea Intec



## Company culture

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Our strong company culture together with the quality and attitude of our staff are the basis of our continued success. All of us are proud to be a part of The Minebea Group, are passionate about our work, enjoy it and work professionally together as a team with a global mind-set. Flat hierarchies enable us to be flexible and efficient.

The Minebea Intec management sets a good example as role models, is motivated, shows enthusiasm, has trust in their teams and foster and promote them according to their skills and desires.

We develop our people by challenging them, encouraging them to think and act independently and by providing them with professional and personal training opportunities. At the same time, we offer our staff diverse activities that promote a positive work-life balance.



# Innovation

We strongly invest in developing leading technology and new products. To ensure that these investments truly support our customers in optimizing the safety, reliability and efficiency of their processes, we encourage and facilitate a company culture of systematic and sustainable creativity and innovation.

At the basis of this culture is our attitude of putting customers at the centre of our thinking and acting. Through methods such as Customer Process Monitoring we obtain a clear understanding of their current and future needs. The process of finding innovative solutions for fulfilling these needs includes both technical research as well as applying structured creativity. In many phases of this process we involve internal and external specialists from a variety of disciplines, partners and customers.

Our well established Quality Management System provides us with the necessary procedures and tools for effectively managing our innovation process and ensuring that we fulfill the requirements regarding time-to-market and return-on-investment.





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The true measure